

**Office of Professional Studies and Continuing Education
Rhode Island College**

Date: October 16, 2015

To: Undergraduate Curriculum Committee

From: Dante Del Giudice, Director
Professional Studies and Continuing Education (PSCE)

Subject: PSCE Fiscal Year 2015 Programming Report for Continuing Education

The fiscal year 2015 PSCE report includes data for seven separate programs that provide some form of continuing education (CE) or professional development (PD) programming. PSCE programs include Continuing Education, Outreach Programs, Economic and Leadership Development, Sustainability Programs and Cultural and Community Programs. School of Social Work programs include Continuing Education in Social Work and the Certificate of Continuing Study in Adoption and Foster Care. Three additional PSCE programs that support some form of CE and/or PD programming include the Career Development Center, RI STEM Center and the Design, Innovation and Advanced Manufacturing Center. PSCE hopes to include data for all its programs in the FY 2016 CE programming report.

RIC's CE, PD and workforce development (WD) programs serve entry-level employees through chief executives, nurses, PreK-12 teachers and administrators, social workers, supervisors at Electric Boat in Quonset, guards, lieutenants and captains at the RI Department of Corrections and campus and community participants in cultural and professional programs. PSCE needs, values and depends on our campus and community partners to support effective programs, and all CE courses and programs offered for college credit are supported in cooperation with sponsoring RIC schools and departments (primarily FSEHD with additional FAS, SSW and SN offerings and with invaluable support from Ron Pitt, VPAA and Jenifer Giroux, AVP PSCE). PSCE also develops and delivers non-credit and CEU-based courses and programs in consultation with appropriate RIC academic units.

PSCE has grown significantly in the last few years. This growth makes time series data on CE enrollment and revenue mostly unreliable, but a trend of increasing revenue and enrollment is evident. Revenue in FY 2015 was up 15% to \$1.3 million and enrollment (including event participants) was up 26% to 1876 – both are record highs.

Public college and universities need to develop and maintain new revenue streams and must continually work to fulfill their mission to serve students and their communities. RIC is poised to provide ongoing and critical WD, CE and PD programs for standard and non-standard students and with various private and public sector partners. Core programming growth has been due in large part to delivery of existing RIC degree and certificate programs as CE. RIC has room to grow in this area, and our experience to date shows that intensive and non-standard delivery of CE programs is attractive to a widening range of prospective students.

Professional Studies and Continuing Education
 Revenue and Enrollment Summary
 Fiscal Year 2015

10/14/2015

Professional Studies and Continuing Education			
	Sections/Events	Enrollment	Revenue
Summer 2014	29	88	\$288,606
Fall 2014	65	767	\$549,694
Spring 2015	78	1021	\$463,565
Total	172	1876	\$1,301,865
PSCE/Continuing Education			
Summer 2014	15	88	\$68,968
Fall 2014	47	391	\$330,056
Spring 2015	59	426	\$314,461
Subtotal	121	905	\$713,485
PSCE/Outreach Programs			
Fall 2014	2	47	\$190,338
Spring 2015	2	37	\$116,810
Subtotal	4	84	\$307,148
PSCE/Economic and Leadership Development			
Fall 2014	3	48	\$22,680
Spring 2015	3	49	\$20,080
Subtotal	6	97	\$42,760
PSCE/Sustainability Programs			
Summer 2014	0	0	\$0
Fall 2014	4	127	\$0
Spring 2015	4	246	\$484
Subtotal	8	373	\$484
PSCE/Cultural and Community Programs			
Fall 2014	2	70	\$0
Spring 2015	2	105	\$0
Subtotal	4	175	\$0
SSW/CE Social Work			
Fall 2014	3	41	\$3,240
Spring 2015	4	89	\$5,790
Subtotal	7	130	\$9,030
SSW/Adoption and Foster Care Certificate			
Fall 2014	4	43	\$3,380
Spring 2015	4	69	\$5,940
Subtotal	8	112	\$9,320

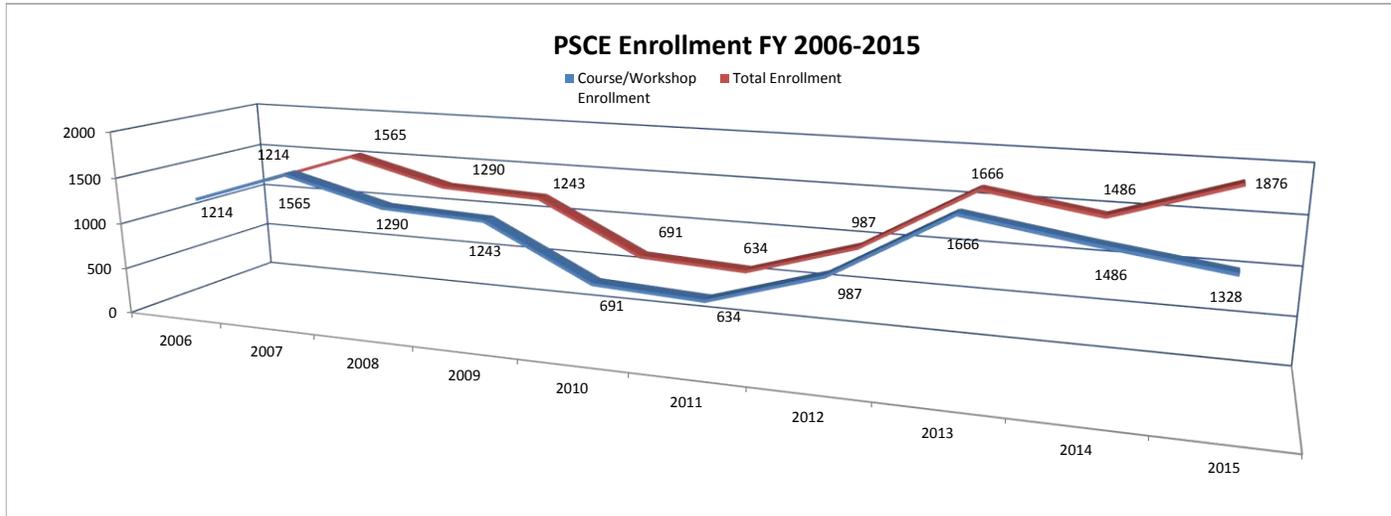
Enrollment and Revenue Comparison: FY 2006-2015

Continuing Education Courses and Workshops (Sections Numbered 80-99) and Non-Transcripted Courses, Programs and Events

FY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Total Enrollment	1214	1565	1290	1243	691	634	987	1666	1486	1876
% Change		29%	-18%	-4%	-44%	-8%	56%	69%	-11%	26%

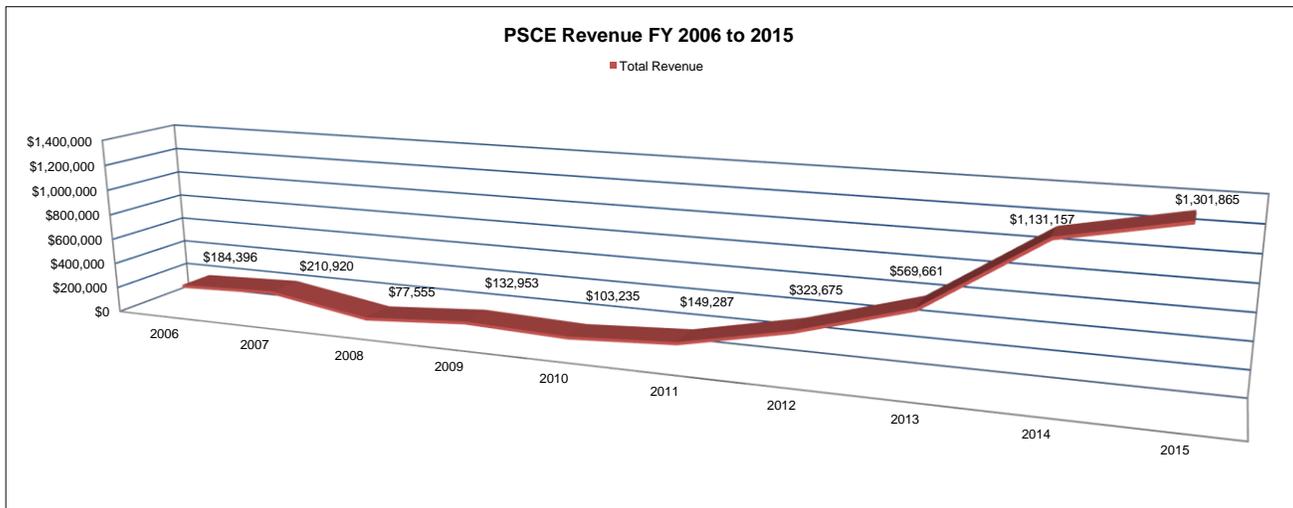
Course/Workshop Enrollment	1214	1565	1290	1243	691	634	987	1666	1486	1328
Summer	397	516	559	480	302	279	471	226	139	88
Fall	293	445	251	227	179	218	275	725	499	570
Spring	524	604	480	529	188	137	241	715	522	670
Other				7	22				326	

Event Enrollment	0	0	0	0	0	0	0	0	0	548
Summer										
Fall										197
Spring										351



FY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Total Revenue	\$184,396	\$210,920	\$77,555	\$132,953	\$103,235	\$149,287	\$323,675	\$569,661	\$1,131,157	\$1,301,865
% Change		14%	-63%	71%	-22%	45%	117%	76%	99%	15%

Summer	\$43,180	\$50,600	\$34,820	\$37,525	\$35,181	\$45,944	\$104,308	\$83,152	\$132,237	\$288,606
Fall	\$78,411	\$69,880	\$20,903	\$46,076	\$34,160	\$51,745	\$135,958	\$267,359	\$560,222	\$549,694
Spring	\$62,805	\$90,440	\$21,832	\$46,685	\$19,020	\$51,598	\$83,409	\$219,150	\$422,048	\$463,565
Other				\$2,667	\$14,874				\$16,650	



Nbr	Cohort	Coordinator	Sub	Cat	Sec	Descr	Term	Ses	Start	End	Mode	Pat	Mtg Start	Mtg End	Facil ID	CR/Billing HRS	CEU HRS	Instructor	G-LS/CE Rate	CEU Rate	Stand Rate Est.	Admin Fee	CE Revenue	Gen Revenue	Comment	Tot Enrl		
3023	QBH	S Galek	CONT	680C	81	Assessment and Treatment of Substance Use Disorders with Adolescents and Adults	1146	I	5/23	5/23	P	F	8:15 AM	12:30 PM	OC		0.40	Staff		\$40		\$75	\$360			9		
3037	QBH	S Galek	CONT	680C	82	Treating Children, Adolescents, and Adults with ADHD	1146	I	5/5	6/19	P	M	1:00 PM	2:00 PM	OC		0.40	Mann, Henry		\$40		\$75				3		
3093	QBH	S Galek	CONT	680C	83	Assessment and Treatment of Substance Use Disorders with Adolescents and Adults - Part 2	1146	I	6/27	6/27	P	F	8:30 AM	12:30 PM	OC		0.40	Mastroleo, Nadine		\$40					Cancelled	0		
3075	RIWP	S Vander Does	CURR	580C	80	Summer Institute on Teaching Writing	1146	II	7/7	7/25	P	M-F	9:00 AM	1:00 PM	Alumni House	4.00		Johnson, Janet								3		
3015	MEd ECED I	M Schwartz	ECED	512C	80	Building Home School Partnerships	1146	II	6/30	8/8	HY	T,TH	5:00 PM	8:18 PM	HM 186	3.00		Schwartz, Mary Ellen	\$323				\$5,814			6		
3016	MEd ECED I	M Schwartz	ECED	512	21	Building Home School Partnerships	1146	II	6/30	8/8	HY	T,TH	5:00 PM	8:18 PM	HM 186	3.00		Schwartz, Mary Ellen			\$334			\$2,004		2		
3074	RIWP	S Vander Does	ENGL	580C	80	Summer Institute on Teaching Writing	1146	II	7/7	7/25	P	M-F	9:00 AM	1:00 PM	Alumni House	4.00		Johnson, Janet								3		
3025	SPED Administrator II	M Lynch	LEAD	504C	80	Leading Learning I: Planning, Instruction, Assessment	1146	I	6/8	7/12	HY	F,S	5:00 PM; 9:00 AM	8:00 PM; 4:00 PM	OC/Online	4.00		Kunkel, Christine	\$323				\$16,796			13		
3026	SPED Administrator II	M Lynch	LEAD	504	01	Leading Learning I: Planning, Instruction, Assessment	1146	I	6/8	7/12	HY	F,S	5:00 PM; 9:00 AM	8:00 PM; 4:00 PM	OC/Online	4.00		Kunkel, Christine			\$334			\$0		0		
3028	SPED Administrator II	M Lynch	LEAD	505C	80	Leading Learning II: Collaborative, Supervision, Technology	1146	I	5/16	6/7	HY	F,S	5:00 PM; 9:00 AM	8:00 PM; 4:00 PM	OC/Online	2.00		Kunkel, Christine	\$323				\$8,398			13		
3027	SPED Administrator II	M Lynch	LEAD	505	01	Leading Learning II: Collaborative, Supervision, Technology	1146	I	5/16	6/7	HY	F,S	5:00 PM; 9:00 AM	8:00 PM; 4:00 PM	OC/Online	2.00		Kunkel, Christine			\$334			\$0		0		
1532	BS ECED I	L Sevey	MATH	144C	80	Mathematics for Elementary School Teachers II	1146	I	5/8	6/30	P	M,TH	6:00 PM	9:30 PM	Bldg 3-014	4.00		Andreozzi, Peter	\$250				\$16,000			16		
3070	MEd ASTL I	G August	SED	563C	80	Educational Measurement and Assessment	1146	I	5/20	6/24	HY	T	4:15 PM	7:15 PM	HBS 207	3.00		Kraus, Rudolf	\$323				\$5,814			6		
1265	MEd ASTL I	G August	SED	563	01	Educational Measurement and Assessment	1146	I	5/20	6/24	HY	T	4:15 PM	7:15 PM	HBS 207	3.00		Kraus, Rudolf			\$334			\$2,004		2		
1533	TESL IV	N Cloud	TESL	507C	80	Teaching Reading & Writing to English as a Second Language Students	1146	I	5/7	6/25	HY	W,S	8:30 AM; 4:00 PM	2:30 PM; 7:00 PM	OC	3.00		Nancy Cloud	\$323				\$11,628			12		
TOTAL			15																						\$150	\$64,810	\$4,008	88
																				Total CE Revenue		\$64,960						
																				Total CE and General Revenue		\$68,968						

Class Nbr	Cohort	Cohort Co-Coordinator	Subject	Catalog	Section	Descr	Term	Start	End	Mode	Pat	Mtg Start	Mtg End	Facil ID	CR/Billing HRS	CEU HRS	Instructor	G-LS/CE Rate	CEU Rate	Stand Rate Est.	Admin Fee	CE Revenue	Gen Revenue	Comment	Tot Enrl	
22542	ESL Intensive	S Riel-Osorio	CONT	10	80	Basic ESL	1152	1/20	5/4	P	M-TH	7:00 PM	8:50 PM	Bldg 3, 015		12.00	Busse, John		\$500			\$2,500			5	
22543	ESL Intensive	S Riel-Osorio	CONT	20	80	Intermediate ESL	1152	1/20	5/4	P	M-TH	7:00 PM	8:50 PM	CL 205		12.00	DeMello, Joseph		\$500			\$3,000			6	
22544	ESL Intensive	S Riel-Osorio	CONT	30	80	Advanced ESL	1152	1/20	5/4	P	M-TH	7:00 PM	8:50 PM	Bldg 3, 014		12.00	Riel, Shelynn		\$500			\$4,500			9	
22664	RIDOC	PSCE	CONT	150C	80	Micro Office 2010: Word & Excel	1152	1/15	2/26	P	F	3:30 PM	7:30 PM	OC		2.40	Perry, Joyce A		\$250			\$4,250			17	
22708	RIDOC	PSCE	CONT	150C	81	Micro Office 2010: Word & Excel	1152	1/30	3/20	P	M	8:00 AM	12:00 PM	OC		2.40	Perry, Joyce A		\$250			\$2,750			11	
22746	RIDOC	PSCE	CONT	150C	82	Micro Office 2010: Word & Excel	1152	1/15	2/26	P	TH	3:30 PM	7:30 PM	OC		2.40	Perry, Joyce A		\$250			\$4,000			16	
22813	Sherlock	M Pallack	CONT	250C	80	Supporting Meaningful Employment	1152	1/5	6/26	P	M,TH,F	Varies	Varies	Sherlock 017		4.00	Ferrara,Victoria		\$20			\$0		Cancelled	0	
22822	RIDOC	PSCE	CONT	250C	81	Medical Sociology	1152	01/20	5/4	P	TH	3:30 PM	7:30 PM	OC		2.40	Glantz,Tonya Harrison,Jill		\$250			\$7,500			30	
22823	RIDOC	PSCE	CONT	250C	82	Medical Sociology	1152	01/20	5/4	P	TH	8:30 AM	12:30 PM	OC		2.40	Glantz,Tonya Harrison,Jill		\$250			\$2,250			9	
22804	Sherlock	M Pallack	CONT	257C	80	Intro to Early Intervention	1152	4/15	5/28	P	Varies	8:30 AM	3:30 PM	Sherlock		2.40	Whelan,Maureen; Bobrowski,Leslie		\$20			\$0		Cancelled	0	
22559	La Salle PD	R Kraus	CONT	580C	80	Science Methods in Secondary Schools	1152	1/26	5/4	P	M	4:00 PM	6:50 PM	OC		4.20	Kraus, Rudolf		\$520			\$2,080			4	
22798	FSEHD	K Scheidler	CONT	580C	81	PARCC Prep	1152	2/27	2/27	P	F	3:30 PM	5:30 PM	On Campus		0.20	Scheidler,Katherine		\$45			\$0		Cancelled	0	
22800	Sherlock	M Pallack	CONT	580C	82	Safety without Restraints	1152	3/9	3/9	P	Varies	8:45 AM	3:00 PM	S/U		0.45	Gillece,Joan; LeBel,Janice		\$20			\$0		Cancelled	0	
22653	IECTL I	S Zoll	ECED	301C	80	Developmental Approaches to Teaching and Learning	1152	1/22	4/30	P	TH	3:00 PM	5:00 PM	HM 063	3.00		Zoll, Susan	\$250				\$12,750			17	
22515	TFA ELED III	L Cotti	ELED	542C	80	Educating all Students	1152	1/20	3/9	HY	M	5:00 PM	8:00 PM	OC	3.00		Hui,Ying	\$358				\$6,444			6	
22516	TFA ELED III	L Cotti	ELED	542C	81	Educating all Students	1152	1/20	3/9	HY	M	5:00 PM	8:00 PM	OC	3.00		Hui,Ying	\$390				\$9,360			8	
22545	TFA ELED III	L Cotti	ELED	543C	80	Integrating Theory and Methods	1152	3/16	5/4	HY	M	5:00 PM	8:00 PM	OC	3.00		Cotti, Lorraine M	\$358				\$6,444			6	
22546	TFA ELED III	L Cotti	ELED	543C	81	Integrating Theory and Methods	1152	3/16	5/4	HY	M	5:00 PM	8:00 PM	OC	3.00		Cotti, Lorraine M	\$390				\$9,360			8	
22636	IECTL I	S Zoll	MATH	143C	80	Mathematics for Elementary Teachers I	1152	1/15	5/7	P	TH	5:00 PM	8:00 PM	HM 063	4.00		Andreozzi, Peter	\$250				\$13,000			13	
22640	MLED IV	J Niska	MLED	520C	80	Curriculum & Organization of Middle School I	1152	3/21	5/9	HY		9:00 AM	3:00 PM	OC	3.00		Niska, John	\$323				\$8,721			9	
22641	MLED IV	J Niska	MLED	530C	80	Applications of Middle School Instruction Models	1152	1/24	3/7	HY		9:00 AM	3:00 PM	OC	4.00		Horwitz, Julie	\$323				\$11,628			9	
22547	MTET IV	D Christy	MTET	512C	80	Functions and Algebra	1152	1/26	5/11	P	M	4:00 PM	7:15 PM	Gaige 376	3.00		Christy,Donna	\$323				\$6,783			7	
22779	Music, Theatre, Dance	R Franzblau	MUSE	567C	80	Seminar in Music Education	1152	4/9	4/12	P				OC	1.00		Franzblau,Robert	\$200				\$2,400			12	
22632	ECED I	L Sevey	PED	450C	80	Wellness for the Young Child	1152	1/26	5/4	P	M	6:00 PM	8:45 PM	MC 223	3.00		Santosuosso, Cathy	\$250				\$9,750			13	
22541	PSYC	G Ladd	PSYC	550C	80	Topics in Problem Gambling	1152	12/29	1/15	P	varies	1:30 PM	3:30 PM	Codac	2.00		Ladd, George; Lewis, Bethany	\$200				\$3,600			9	
22548	SED TFA I	M Darcy M Lynch	SED	512C	80	Field Practicum in SED-English	1152	2/3	5/12	HY	T	5:00 PM	8:00 PM	OC	2.00		Carpenter, Lisa	\$358				\$1,432			2	
22549	SED TFA I	M Darcy M Lynch	SED	512C	81	Field Practicum in SED-English	1152	2/3	5/12	HY	T	5:00 PM	8:00 PM	OC	2.00		Carpenter, Lisa	\$390				\$3,900			5	
22550	SED TFA I	M Darcy M Lynch	SED	512C	82	Field Practicum in SED-Math	1152	2/3	5/12	HY	T	5:00 PM	8:00 PM	OC	2.00		LaFeria, Vivian	\$358				\$1,432			2	
22551	SED TFA I	M Darcy M Lynch	SED	512C	83	Field Practicum in SED-Math	1152	2/3	5/12	HY	T	5:00 PM	8:00 PM	OC	2.00		LaFeria, Vivian	\$390				\$3,900			5	
22552	SED TFA I	M Darcy M Lynch	SED	512C	84	Field Practicum in SED-Science	1152	2/3	5/12	HY	T	5:00 PM	8:00 PM	OC	2.00		Kraus, Rudolf	\$358				\$1,432			2	
22553	SED TFA I	M Darcy M Lynch	SED	512C	85	Field Practicum in SED-Science	1152	3/19	5/28	HY	T	5:00 PM	8:00 PM	OC	2.00		Kraus, Rudolf	\$390				\$3,120			4	
22564	ED Studies	R Kraus	SED	548C	80	Science Methods in Secondary Schools	1152	1/20	5/4	IP	M	4:00 PM	6:50 PM	OC	3.00		Kraus, Rudolf	\$323				\$1,938			2	
22642	ED Studies	R Kraus	SED	548C	80	Science Methods in Secondary Schools	1152	1/20	5/4	IP	M	4:00 PM	6:50 PM	OC	3.00		Kraus, Rudolf	\$323				\$2,907			3	
22828	ASTL I	G August	SED	565C	80	Disciplinary Literacy and Curriculum Research	1152	1/20	5/4	IP	T	4:00 PM	8:50 PM	On Campus	3.00		Gerri August	\$323				\$5,814			6	
22827	ASTL I	G August	SED	565	80	Disciplinary Literacy and Curriculum Research	1152	1/20	5/4	IP	T	4:00 PM	8:50 PM	On Campus	3.00		Gerri August			\$334			\$1,002			1
22582	SED TFA I	M Darcy M Lynch	SED	580C	80	Secondary Education-English	1152	2/3	5/12	HY	T	5:00 PM	8:00 PM	OC	3.00		Carpenter, Lisa	\$358				\$2,148			2	
22583	SED TFA I	M Darcy M Lynch	SED	580C	81	Secondary Education-English	1152	2/3	5/12	HY	T	5:00 PM	8:00 PM	OC	3.00		Carpenter, Lisa	\$390				\$5,850			5	
22584	SED TFA I	M Darcy M Lynch	SED	580C	82	Secondary Education-Math	1152	2/3	5/12	HY	T	5:00 PM	8:00 PM	OC	3.00		LaFeria, Vivian	\$358				\$2,148			2	
22585	SED TFA I	M Darcy M Lynch	SED	580C	83	Secondary Education-Math	1152	2/3	5/12	HY	T	5:00 PM	8:00 PM	OC	3.00		LaFeria, Vivian	\$390				\$5,850			5	
22586	SED TFA I	M Darcy M Lynch	SED	580C	84	Secondary Education-Science	1152	2/3	5/12	HY	T	5:00 PM	8:00 PM	OC	3.00		Kraus, Rudolf	\$358				\$2,148			2	
22587	SED TFA I	M Darcy M Lynch	SED	580C	85	Secondary Education-Science	1152	2/3	5/12	HY	T	5:00 PM	8:00 PM	OC	3.00		Kraus, Rudolf	\$390				\$4,680			4	
22590	ECED I	L Sevey	SPED	301C	80	Principles/Procedures of Behavioral Mgmt for Children & Youth with Disabilities	1152	1/21	4/29	P	W	6:00 PM	9:00 PM	TBA	4.00		Arenberg, Deborah	\$250				\$14,000			14	
22563	SPED TFA I	M Darcy	SPED	501C	80	Assess Students w/Disabilities	1152	1/6	4/18	HY	T	5:00 PM	8:00 PM	Bldg 8	3.00		McDermott-Fasy, Cara	\$358				\$7,518			7	

Class Nbr	Cohort	Cohort Co-Coordinator	Subject	Catalog	Section	Descr	Term	Start	End	Mode	Pat	Mtg Start	Mtg End	Facil ID	CR/Billing HRS	CEU HRS	Instructor	G-LS/CE Rate	CEU Rate	Stand Rate Est.	Admin Fee	CE Revenue	Gen Revenue	Comment	Tot Enrl							
22580	SPED TFA I	M Darcy	SPED	501C	81	Assess Students w/Disabilities	1152	1/6	4/18	HY	T	5:00 PM	8:00 PM	Bldg 8	3.00		McDermott-Fasy, Cara	\$390				\$14,040			12							
22615	SPED UMC II	Y Hui	SPED	554C	80	Curriculum Design for ELLS-Special Needs	1152	3/25	5/13	HY	W	4:00 PM	7:00 PM	Wyndham Garden	3.00		Hui, Ying	\$323				\$9,690			10							
22630	SPED UMC II	Y Hui	SPED	555C	80	Literacy for ELLS with Special Needs	1152	1/14	3/18	HY	W	4:00 PM	7:00 PM	Wyndham Garden	3.00		Hanley, Donna; Goho, Melissa	\$323				\$9,690			10							
22600	SPED UMC II	Y Hui	SPED	652C	80	Literacy Practicum-Elementary	1152	5/7	6/25	HY	W	4:00 PM	7:00 PM	Wyndham Garden	1.00		Hanley, Donna; Goho, Melissa	\$358				\$2,148			6							
22601	SPED UMC II	Y Hui	SPED	652C	81	Literacy Practicum-Secondary	1152	1/6	2/24	HY	W	4:00 PM	7:00 PM	Wyndham Garden	1.00		Hanley, Donna; Goho, Melissa	\$390				\$1,560			4							
22704	SHSA III	J Nimmagadda	SWRK	050C	80	PD Social & Human Service	1152	1/12	4/24	P	TH	9:00 AM	11:30 AM	Bldg 8	2.00		Metuge, Princess	\$218				\$5,675			13							
22705	SHSA III	J Nimmagadda	SWRK	230C	80	Advanced Interviewing Skills	1152	1/12	4/24	P	T	12:30 PM	3:30 PM	Bldg 8	3.00		Harris, Richard	\$218				\$8,512			13							
22706	SHSA III	J Nimmagadda	SWRK	240C	80	Intro to Social Work & Social Welfare	1152	1/12	4/24	HY	W	4:30 PM	7:30 PM	Bldg 8	3.00		Smith, Janice	\$218				\$8,512			13							
22707	SHSA III	J Nimmagadda	SWRK	260C	80	Integrate Seminar & Field Experience	1152	1/12	4/24	HY	T	10:00 AM	12:00 PM	Bldg 8	4.00		Gomes, Sonia; Busse, John	\$218				\$11,349			13							
22637	TESL VI	A Sox	TESL	539C	80	Language Acquisition & Learning	1152	1/5	3/2	HY	M	3:45 PM	6:35 PM	OC	3.00		Sox, Amanda	\$400				\$3,600			3							
22751	TESL VI	A Sox	TESL	539C	81	Language Acquisition & Learning	1152	1/5	3/2	HY	M	3:45 PM	6:35 PM	OC	3.00		Sox, Amanda	\$323				\$2,907			3							
22561	TESL V	N Cloud	TESL	541C	80	Applied Linguistics in ESL	1152	1/5	3/2		M	3:45 PM	6:20 PM		3.00		Al-Sabek, Barbara	\$400				\$9,600			8							
22608	TESL V	N Cloud	TESL	541C	81	Applied Linguistics in ESL	1152	1/5	3/2		M	3:45 PM	6:20 PM		3.00		Al-Sabek, Barbara	\$323				\$2,907			3							
22562	TESL V	N Cloud	TESL	549C	80	Sociocultural Foundations of Language Minority Educ	1152	3/9	5/4		M	3:45 PM	6:20 PM		3.00		Sox, Amanda	\$400				\$8,400			7							
22606	TESL V	N Cloud	TESL	549C	81	Sociocultural Foundations of Language Minority Educ	1152	3/9	5/4		M	3:45 PM	6:20 PM		3.00		Sox, Amanda	\$323				\$2,907			3							
22638	TESL VI	A Sox	TESL	549C	83	Sociocultural Foundations of Language Minority Educ	1152	3/9	5/4		M	3:45 PM	6:35 PM	OC	3.00		Motta, Julie	\$400				\$4,800			4							
22752	TESL VI	A Sox	TESL	549C	84	Sociocultural Foundations of Language Minority Educ	1152	3/9	5/4		M	3:45 PM	6:35 PM	OC	3.00		Motta, Julie	\$323				\$3,876			4							
TOTAL					59																Total CE Revenue		\$313,459		\$0		\$313,459		\$1,002		426	
																					Total CE and General Revenue		\$314,461									

**PSCE/Outreach Programs
FY 15 Enrollment and Revenue**

[15-Oct-15](#)

Program	Students Served	Revenue
TRAMA 2015 (09/2014 -3/2015)	6	\$17,325
Contextualized Training for Responsible Adults as Medical Assistants	8	\$36,744
	5	\$25,500
	4	\$12,000
	1	\$5,000
	2	\$7,800
Total	26	\$104,369
TRAMA 2015 (1/13/14 -6/27/14)	7	\$20,475
Contextualized Training for Responsible Adults as Medical Assistants	0	\$0
	5	\$26,500
	7	\$21,666
	1	\$5,500
	4	\$8,000
Total	24	\$82,141
TRABAC 2015 (09/2014 -03/2015)	2	\$4,725
Training Responsible Adults to be Bookkeeping and Accounting Clerks	8	\$36,744
	2	\$10,500
	5	\$13,500
	4	\$20,500
Total	21	\$85,969
TRABAC 2014 (1/21/14 -6/27/14)	3	\$7,650
Training Responsible Adults to be Bookkeeping and Accounting Clerks	2	\$9,186
	5	\$4,833
	1	\$5,000
	2	\$8,000
Total	13	\$34,669
Fall	47	\$190,338
Spring	37	\$116,810
Grand Total	84	\$307,148

Project Title	Community Partner	# Sections	# Meetings	Term (SS, F or SP)	Start Date	End Date	Start Time	End Time	Facil ID	Cr Hrs	CEU HRS	Instructor/Presenter	Tot Enrl	CE Rate (Est.)	Participant Fee	Revenue
Chief Executives Club		1	4	F	9/4/2014	12/4/2014	7:30:00 AM	9:45:00 AM	N/A			Various Guest Presenters	18		\$2,400	\$22,680
Leadership Advancement Laboratory	Disanto Priest Inc.	1	1	F	10/21/2014	10/21/2014	2:00:00 PM	5:00:00 PM	N/A			L. E. Wilson	15			
Leadership Advancement Laboratory	RIPTA	1	1	F	11/5/2014	11/5/2014	1:00:00 PM	4:00:00 PM	N/A			L. E. Wilson	15			
Chief Executives Club		1	6	SP	1/8/2015	1/8/2015	7:30:00 AM	9:45:00 AM	N/A			Various Guest Presenters	18		\$2,400	\$8,080
RI Future Leaders Development Seminar		1	15	SP	20-Jan-15	7-May-15	6:00 PM	8:45 PM	Gaige 307	3		L. E. Wilson	16	\$250		\$12,000
Leadership Advancement Laboratory	Hope Global Inc.	1	1	SP	5/12/2015	5/12/2014	1:00:00 PM	4:00:00 PM	N/A			L. E. Wilson	15			
		6											97			\$42,760

Sustainability Initiatives	Project Title	Event Title	Community Partner	# Sections	# Meetings	Term (SS, F or SP)	Start Date	End Date	Start Time	End Time	Facil ID	Cr Hrs	CEU HRS	Instructor/Presenter	Tot Enrl	Participant Fee	Revenue	Non-RIC Revenue
Green Business	Renewable Radio (Est. 5,000 listeners per broadcast/40,000 per FY)				4	F								J Murphy				
					4	SP								J Murphy				
	Green Business Forum	Food to Waste: Anaerobic Digesters Clean Up	Renewable Now, Renew Energy Initiative, RI Hospitality Association	1	1	F	13-Nov	13-Nov	8:00 AM	9:30 AM	Faculty Center			Catherine Cool Rumsey, RI State Senator Paul Sellow, Harvest Power Mike Sokoll, Atlantic Leasing Group, Inc.	20	\$25.00		
Green Education																		
	Film	"GMO OMG"	Whole Foods	1	1	F	22-Oct	22-Oct	12:30 PM	2:00 PM	CS 125				45			
		"GMO OMG"	Whole Foods	1	1	F	22-Oct	22-Oct	7:00 PM	8:30 PM	Alger 110				29			
	Transitioning to Sustainable Cultures: An Ecomedia Series	Humans and Bees: A look at the global bee crisis	Apeiron	1	1	F	11/13/2015		6:30 PM	8:00 PM	CS 128			Ju-Pong Lin	33	\$0.00		
	Earth Day Week Celebration 2015																	
	Earth Day Week E-Waste Drive (288 lbs e-waste collected)						20-Apr	24-Apr			B Lot							
	Green Business Forum			1	1	SP	22-Apr	22-Apr	12:30 PM	2:00 PM	Alger 110				22			
	Arbor Day Tree Planting						24-Apr	24-Apr	10:00 AM	11:00 PM	Bee Ed Center				29			
Bee Education Center																		
	Bee School	RIBA		1		SP	2/6/2015	3/6/2015						Betty Mencucci	100	\$65.00		\$6,500
	Bee School	RIBA		1		SP	2/7/2015	3/7/2015						Betty Mencucci	59	\$65.00		\$3,835
Community Garden																		
		School and Community Garden 101		1		SP	2/16/2015	2/16/2015							87	\$0.00	\$484.00	
TOTAL				8	13										424		\$484.00	\$10,335

Cultural and Community Programs	Project Title	Event Title	Community Partner	# Sections	# Meetings	Term (SS, F or SP)	Start Date	End Date	Start Time	End Time	Facil ID	Cr Hrs	CEU HRS	Instructor/Presenter	Tot Enrl	Participant Fee	Revenue
Native American programs	5th Annual New England Native American Culture Week	"Spiritual Boundaries"	RISCA, etc.	1	1	F	9/22/2014	9/22/2014	6:00:00 PM	9:00:00 PM	N/A			Various Guest Presenters; L. E. Wilson, Facilitator	24		
		"Limits to Leadership"		1	1	F	9/24/2014	9/24/2014	6:00:00 PM	9:00:00 PM	N/A			Various Guest Presenters; L. E. Wilson, Facilitator	46		
	RIC Native American Film Festival	"Black Indians: An American Story;" and "Two Spirits"		1	1	SP	3/21/2015	3/21/2015	1:30:00 PM	4:30:00 PM				Various Panelists for Discussion; L. E. Wilson, Moderator	72		
Financial Literacy		Common Sense Economics	RI Council for Economic Education and JumpStart Coalition for Personal Financial Literacy	1	1	SP	3/20/2015	3/20/2015	8:00:00 AM	4:40:00 PM					33		
TOTAL				4	4										175		\$0

Continuing Education in Social Work

10/14/2015

Rhode Island College

Financial Summary for Fall 2014

Deposit Account # 40603

EXPENSES						
Personnel						
Workshop	Presenters	Date	Fee			
Cultural Competency	Kaye	10/10/2014	\$525.00			
What's New in Autism	Ghindia	10/17/2014	\$225.00			
Becoming Visible	Evans	11/14/2014	\$450.00			
				Subtotal	\$1,200.00	
Refunds						
Workshop	Participant	Fee				
Filling the Guy Mug (cancelled)	Candice Carrao	\$90.00				
				Subtotal	\$90.00	
TOTAL						\$1,290.00
REVENUE						
Workshops						
Workshop	Date	Total Registrants	Gratis/Credit	Fee-based	Fee	Total
Cultural Competency	10/10/2014	15	2	13	\$90.00	\$1,170.00
What's New in Autism	10/17/2014	9	0	9	\$70.00	\$630.00
Becoming Visible	11/14/2014	17	1	16	\$90.00	\$1,440.00
				Subtotal		\$3,240.00
Workshop Fees Paid Before Refunds						
Workshop	Registrant	Fee				
Filling the Guy Mug (cancelled)	Candice Carrao	\$90.00				
				Subtotal	\$90.00	
TOTAL						\$3,330.00
NET for Fall 2014						\$2,040.00

Continuing Education in Social Work

Rhode Island College

Financial Summary for Spring 2015

Deposit Account # 40603

EXPENSES						
Personnel						
Workshop	Presenters	Date	Fee			
Filling the Guy Mug	Cerullo	1/23/2015	\$450.00			
Working w/ Military Population	Morse	2/6/2015	\$450.00			
Mindfulness-based Clinical Interventions	Serabian	3/6/2015	\$225.00			
LCSW exam prep	Evans	5/1/2015	\$225.00			
				Subtotal	\$1,350.00	
TOTAL						\$1,350.00
REVENUE						
Workshops						
Workshop	Date	Total Registrants	Gratis/Credit	Fee-based	Fee	Total
Filling the Guy Mug	1/23/2015	12	5	7	\$90.00	\$630.00
Working w/ Military Population	2/6/2015	6	0	6	\$90.00	\$540.00
Mindfulness-based Clinical Interventions	3/6/2015*	27	3	24	\$70.00	\$1,680.00
LCSW exam prep	5/1/2015	44	2	42	\$70.00	\$2,940.00
				Subtotal	\$5,790.00	
TOTAL						\$5,790.00
NET for Spring 2015						\$4,440.00

*2 payments outstanding, invoices sent

Adoption and Foster Care Certificate Program

10/14/2015

Rhode Island College

Financial Summary for Fall 2014

Deposit Account # 99670

EXPENSES						
Personnel						
Workshop	Presenters	Date	Fee			
Policy and Advocacy	Crowe	9/19/2014	\$450.00			
Core Clinical Issues	Geiselman	10/24/2014	\$0.00			
Trauma & Brain Development	Harvey	11/21/2014	\$450.00			
Sexual Abuse	Santoro	12/12/2014	\$450.00			
Curriculum materials X 2	Harvey	9/5/2015	\$400.00			
AFCC Faculty Meeting	Lewis, Crowe, Harvey	9/5/2015	\$300.00			
				Subtotal	\$1,350.00	
Refunds						
Workshop	Participant	Fee				
Trauma & Dev	Lisa Ferreira	\$90.00				
				Subtotal	\$90.00	
				TOTAL	\$1,440.00	
REVENUE						
Workshops						
Workshop	Date	Total Registrants	Gratis/Credit	Fee-based	Fee	Total
Policy and Advocacy*	9/19/2014	9	1	8	\$90.00	\$720.00
Core Clinical Issues**	10/24/2014	11	0	11	\$70.00	\$770.00
Trauma & Brain Development	11/21/2014	7	1	6	\$90.00	\$540.00
Sexual Abuse*	12/12/2014	16	1	15	\$90.00	\$1,350.00
				Subtotal	\$3,380.00	
*One payment has not yet been received, but is expected						
**Two payments have not yet been received, but are expected						
Workshop Fees Paid Before Refunds						
Workshop	Registrant	Fee				
Trauma & Dev	Lisa Ferreira	\$90.00				
				Subtotal	\$90.00	
				TOTAL	\$3,470.00	
NET for Fall 2014				TOTAL	\$2,030.00	

Adoption and Foster Care Certificate Program

Rhode Island College

Financial Summary for Spring 2015

Deposit Account # 99670

EXPENSES						
Personnel						
Workshop	Presenters	Date	Fee			
Grief & Loss	Gushwa	1/30/2015	\$450.00			
Culture and Diversity + curriculum	Haig	2/27/2015	\$650.00			
Birth Families	Lewis & Blecharczyk	3/20/2015	\$720.00			
Permanency	Lewis & Geiselman	4/17/2015	\$532.50			
				Subtotal	\$2,352.50	
Refunds						
Workshop	Participant	Fee				
				Subtotal	\$0.00	
				TOTAL	\$2,352.50	
REVENUE						
Workshops						
Workshop	Date	Total Registrants	Gratis/Credit	Fee-based	Fee	Total
Grief & Loss	1/30/2015	15	1	14	\$90.00	\$1,260.00
Culture and Diversity	2/27/2015	24	1	23	\$90.00	\$2,070.00
Birth Families	3/20/2015	18	0	18	\$90.00	\$1,620.00
Permanency	4/17/2015	12	1	11	\$90.00	\$990.00
				Subtotal	\$5,940.00	
*several payments are outstanding but have been invoiced						
				TOTAL	\$5,940.00	
NET for Spring 2015				TOTAL	\$3,587.50	